# Fast Facts

#### **GDF SUEZ Energy Resources NA**

GDF SUEZ Energy Resources NA is a business unit of GDF SUEZ Energy North America, and part of the GDF SUEZ group. As one of the largest electricity suppliers in the United States, we offer a wide range of innovative products and services to industrial and commercial businesses—including renewable energy and demand response. Our in-house energy experts know your market, work with you to understand your business and customize products and services to help make the best possible electricity buying decision based on clear solutions for your individual needs.

## GDF SUEZ Energy Resources Key Facts

- Carries the financial backing of GDF SUEZ, with an "A/A1" credit rating by Standard & Poor's and Moody's\*
- Serves over 3,000 customers and over 60,000 accounts
- Customer accounts represent over \$4 billion in contract value
- Offers a centralized, scalable back office that enables competitive pricing
- First retail supplier to publicly guarantee on-time enrollment
- Recognized by customers and energy partners as a leader in quick problem resolution, execution on price quotes and on-time, accurate billing

\*Parent company rated by Standard & Poor's and Moody's, February 2014

# GDF SUEZ Energy Resources Growth Milestones

#### 2002

**July.** New United States retail energy business established as Tractebel Energy Services.

**October.** Tractebel Energy Services takes first steps toward becoming a national energy supplier entering MA, NY, PA and TX markets.

#### 2003

**March.** Tractebel Energy Services licensed in ME, increasing presence to five states.

**August.** Tractebel Energy Services enters NJ, now serving six states.

#### 2004

**April.** Tractebel Energy Services licensed in MD, increasing service to seven states.

**August.** Tractebel Energy Services ranked sixth largest REP by KEMA.

#### 2005

**January.** Tractebel Energy Services enters Washington, D.C., increasing presence to seven states and the nation's capitol.

# Areas Served by GDF SUEZ Energy Resources NA



**April.** Tractebel Energy Services begins doing business as SUEZ Energy Resources NA.

**June.** SUEZ Energy Resources licensed in IL, increasing presence to eight states and Washington, D.C.

#### 2007

**March.** SUEZ Energy Resources enters CT and DE, increasing presence to 10 states and Washington, D.C.

#### 2008

**July.** SUEZ and Gaz de France merge creating a world energy leader, GDF SUEZ.

#### 2009

**June.** SUEZ Energy Resources NA begins doing business as GDF SUEZ Energy Resources NA.

#### 2011

**May.** GDF SUEZ Energy Resources NA enters the Ohio market.

**December.** Launched Think Energy brand to target small commercial and industrial customers with loads less than 0.5 MW.

#### 2012

**December.** Launch partnership with Viridity Energy to expand service offerings to include demand response, utility demand management, and usage optimization.

#### 2013

**October.** Investment in One Roof Energy, solar provider, further expands GDF SUEZ Energy Resources set of customer solutions.

#### 2014

**January.** Think Energy enters Pennsylvania residential market.



#### **GDF SUEZ**

One of the leading energy suppliers in the world, GDF SUEZ is active across the entire energy value chain, in electricity and natural gas, upstream to downstream. The GDF SUEZ Group develops its businesses (energy, energy services and environment) around a responsible-growth model designed to take up the great challenges of responding to the world's energy needs, fighting against climate change and maximizing the efficiency of resources. GDF SUEZ relies on diversified supply sources as well as flexible and highly efficient power generation in order to provide innovative energy solutions to individuals, cities and businesses.

### **GDF SUEZ Key Facts**

- No. 1 independent power producer
- No. 1 energy and environmental efficiency services provider for public authorities and businesses
- No. 1 buyer of natural gas in Europe
- No. 1 Most Admired Company in the World in category of Social Responsibility by Fortune
- No. 1 in natural gas transport and distribution networks in Europe
- No. 1 Most Valuable Global Utilities Brand by Brand Finance since 2009
- 113 GW in power production capacity serving 200 million individual customers, 500,000 industrial and commercial clients, and 3,000 municipalities daily

#### Proven Performance in Ohio

Serving the Ohio market for over a decade, GDF SUEZ continues to satisfy the power needs of customers across the state through a clean-burning natural gas generation facility.

Known for a value added approach GDF SUEZ brings the same global leadership in power expertise we are known for overseas and in the mature energy market states to the local Ohio marketplace.

### Troy Energy (Luckey, OH)

- Located 20 minutes south of Toledo
- 616 MW generation capacity
- Natural gas-fueled
- Providing energy since April 8, 2002

#### Ohio Utilities Served

- AEP (Ohio Power and Columbus Southern Power)
- Dayton Power & Light
- Duke Energy Ohio (Cincinnati Gas & Electric)
- First Energy (Cleveland Electric Illuminating, Toledo Edison, Ohio Edison)



