Creating a Better World Through Innovative Energy Solutions



A Little About Us

WE ARE ENGIE.

We are a leading retail electricity and natural gas provider with strong financial standing and a commitment to deliver top-notch customer service, backed by the tools and insights needed to make informed decisions.

We help commercial, industrial and institutional customers to clearly understand the risks and opportunity associated with the procurement of electricity and natural gas.

ENGIE Resources has one of the strongest histories in retail energy marketing in North America, dating back to the company's entry into competitive US retail markets in 2001 and becoming a top ten participant every year since 2005. In fact, a commercial customer switches to ENGIE every 6.8 minutes on average.

All together, we serve nearly 60,000 unique customers across 14 markets: Connecticut, Delaware, Illinois, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Texas, and Washington, D.C.

Whether you're buying for one location or 200, we take the time to understand your business and operational dynamics – and how those variables affect your options. The result? Clear communications, a better understanding of the risks involved, and the confidence that comes with making the best choice possible.



REPUTATIONAL INTEGRITY

ENGIE sits atop its category globally in the Dow Jones Sustainability Index. This index recognizes the best performing companies with respect to sustainability and recommended for sustainable investment. ENGIE has also been recognized every year by the S&P Global Platts Global Energy Awards, most recently winning Deal of the Year, and Electricity House of the Year.

SUPERIOR FINANCIAL STRENGTH

ENGIE has a credit rating of "A-" by Standard & Poor's and "A3/Prime-2" by Moody's. According to S&P, an issuer rated "A" should be able to withstand a substantial level of stress and still meet its financial obligations. Moody's states that an obligor with its rating has a "strong" capacity to meet financial commitments.

HASSLE-FREE, STREAMLINED SERVICES

Because we offer single master contracts for multisite accounts, transparent pricing, and quick turnaround, customers get ease of contracting and save valuable time.

CUSTOMER SERVICE

Surveys show an overall customer satisfaction rating that is eight percentage points higher than energy utilities as a category, and higher than segments including health care, finance, insurance, and telecommunications.

TRANSPARENCY

Simply put, at ENGIE Resources, we believe knowledge is power. That's why we provide customers with the tools, insights, and materials to make the smartest, most informed energy decisions for their businesses. Transparency in everything we do – from product selection and pricing to contract language and billing – plays a huge part in that commitment.

If you want to learn more, call your ENGIE representative. | 888.ENGIE.44 | engieresources.com

© 2019 ENGIE Resources

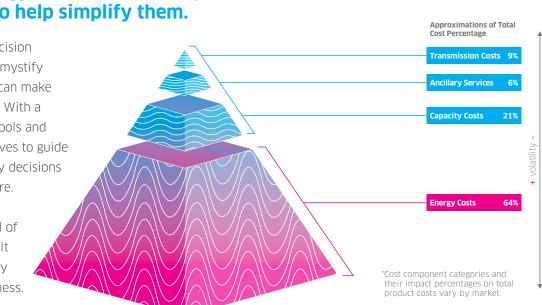
Managing Price and Quantity



Commercial energy decisions are complex. But we're here to help simplify them.

Our Energy Navigator decision process is designed to demystify energy decisions so you can make informed energy choices. With a collection of innovative tools and experienced representatives to guide you, making smart energy decisions is simpler than ever before.

The process is composed of two easy steps. The result is an electricity plan truly optimized for your business.

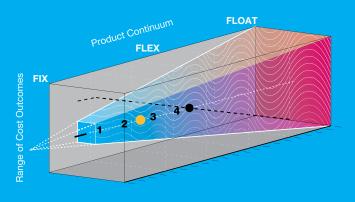


STEP 1: ASSESSMENT

The first step in selecting an electricity plan is understanding your business. We meet with you to understand your key business drivers, risk tolerance, and budgetary mechanics, which allows us to build a risk/reward profile that's as unique as your fingerprint. With this level of understanding, we can help you identify a commercial energy option that is most consistent with your business needs.

STEP 2: PROPOSE

After we assess your business drivers and analyze your options, we generate a proposal with products and prices that are consistent with your unique business needs. All of the components of your price are clearly presented – helping you better understand so you can make a well-informed decision.



See Energy Navigator in action. Contact us to request a demonstration or quote or to learn more about the Energy Navigator decision process. 888.ENGIE.44 | engieresources.com

© 2019 ENGIE Resources

ENGIE Capabilities in North America

ENGIE Solutions leverages the expertise of all the operating companies under the ENGIE brand to bring integrated strategies to the market for commercial, industrial, institutional, and municipal customers across the United States and Canada.



TURNKEY EFFICIENCY AND SMALL-SCALE RENEWABLES

ENGIE is a pioneer in advancing sustainable energy. Aimed at reducing consumption and costs, our comprehensive programs are tailored to solve the unique challenges and demands of each customer, powering the kind of progress that transforms the places where we live, work, and play. By developing, designing, and delivering projects that include an extensive set of energy efficiency and sustainability management services, we help customers save money, improve productivity, and protect the environment.



ENERGY AND SUSTAINABILITY MANAGEMENT

ENGIE combines big data with technology to reduce electricity costs. By analyzing meter data, information about a building, and other metrics, we rapidly create energy models to identify opportunities for greater energy efficiency and demand savings. Additionally, ENGIE's Utility Expense & Data Management service helps aggregate utility bill processing, utility site service management, and budget/accruals across an entire organization – reducing cost, improving on-time payments, and managing risk.



ENERGY STORAGE

Through cloud-managed energy storage solutions, ENGIE helps businesses, municipalities, and schools of all sizes use power more efficiently and sustainably – cutting carbon emissions while reducing costs. Provided with risk-free financed energy storage and software services, customers can time-shift power use and optimize energy efficiency measures for solar generation and electric vehicle charging. ENGIE's ecosystem of solar, EV-charging, and energy efficiency providers also allows customers to amplify their cost and carbon reductions by combining energy storage and renewables easily and economically.

FACILITY MANAGEMENT

ENGIE delivers extensive expertise in facility management through innovative technical services in addition to long-term energy, technology, and facility management experience. From design to operations and installation, ENGIE addresses a range of complex concerns systematically with a determination to rationalize energy use. With its breadth and depth of infrastructure and resources, ENGIE guarantees results based on specific performance criteria.

If you want to learn more, call your ENGIE representative. | 888.ENGIE.44 | engieresources.com