# portfolioRE | Portfolio-Based Solution **Renewable Energy for Small and Midsize Businesses**

engie

portfolioRE provides a boldly innovative opportunity to aggregate small and midsize customers with simplified renewable supply options, tailored to fit load profiles and low-carbon objectives.

Through portfolioRE, physical volumes of renewable energy - either wind or solar - are incorporated into traditional retail supply contracts along with renewable energy certificates (RECs). RECs are contracted off the same generation asset. In non-ERCOT markets, environmental attributes are supplemented through Green-e® certified RECs to optimize costs and avoid regulatory premiums.

With an aggregation of customers, the product can be leveraged to support the construction of new, local clean energy facilities. It can also be tailored to supply physical volumes from existing local assets.

Physical transactions support the strongest marketing and sustainability claims that organizations can make to demonstrate their commitment to the environment. Firm Volumes and flexibility to choose retail structure adds further value in strategizing energy purchase and ensuring predictability in month-to-month costs.

#### WHO can benefit from portfolioRE?

From a single-site manufacturing plant to a multisite retailer, any end user with an annual consumption profile greater than 3,000 MWh can take advantage of portfolioRE. Interest runs particularly high in the following sectors:

- Independent School Districts
- Commercial Property
- Grocery Stores
- Colleges and Universities Data Centers
- Hospitality Industry Segments

#### WHY consider portfolioRE?

- Significant contribution to sustainability
- Marketing rights to reference specific renewable assets
- Flexible five to 10-year contracts
- Fixed volume and flexibility to structure retail contract as per business objective
- Simplified contracting via traditional retail supply agreements

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#### Additionality Medium High

portfolioRE At a Glance





## Leverage the Lone Star Advantage: Live Oak Wind Farm

Through portfolioRE, customers in ERCOT can buy directly from Live Oak, ENGIE's 200 MW, 76-turbine wind farm near San Angelo, Texas.

Physical electricity and project-specific RECs are incorporated into traditional retail supply contracts, providing the strongest external claims to demonstrate sustainability commitments. Firm volumes and fixed pricing add further value in ensuring predictability in month-to-month costs.



### **ENGIE Salutes Low-Carbon Leaders**

Leading brands turn to ENGIE for support in the transition to zero carbon. We applaud these Carbon Champions for their commitment to environmental responsibility.



#### Reduce Environmental Impact. Improve Competitive Position.

Studies\* indicate that reducing environmental impact delivers significant benefits, from lower debt ratios and higher mean sales growth to greater returns on assets, profits before taxation, and operational cash flows. Employee loyalty, morale, and recruitment also benefit from sustainable initiatives.

> \*Harvard Business Review Ernst & Young

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