

Fast Facts



ENGIE Resources

ENGIE Resources is a part of the North American Energy Management business unit of the global group ENGIE. We offer a wide range of innovative products and services to industrial and commercial businesses—including solar, and other renewable energy, in addition to demand response. Our in-house energy experts know your market and work with you to understand your business and customize products and services.

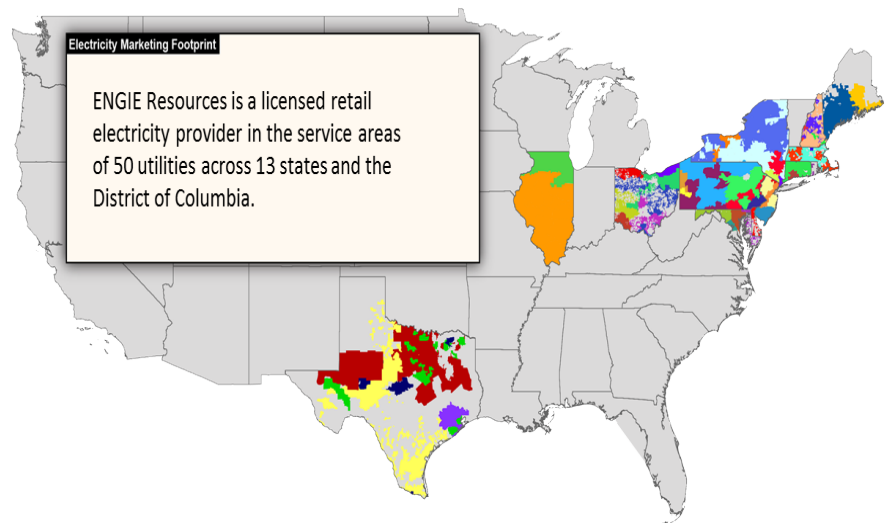
ENGIE Resources Key Facts

- 16,878 transactions in 2018
- >50 TWh in retail sales
- Centralized, scalable back office that enables competitive pricing
- Recognized by customers and partners as a leader in quick problem resolution, execution on price quotes, and on-time, accurate billing
- Net Promoter Score of 35 and a Customer Satisfaction Score of 87%
- Fastest growing natural gas provider in U.S.

***A-**
Credit Rating
by Standard
& Poor's

33,700+
Customers
served by
ENGIE

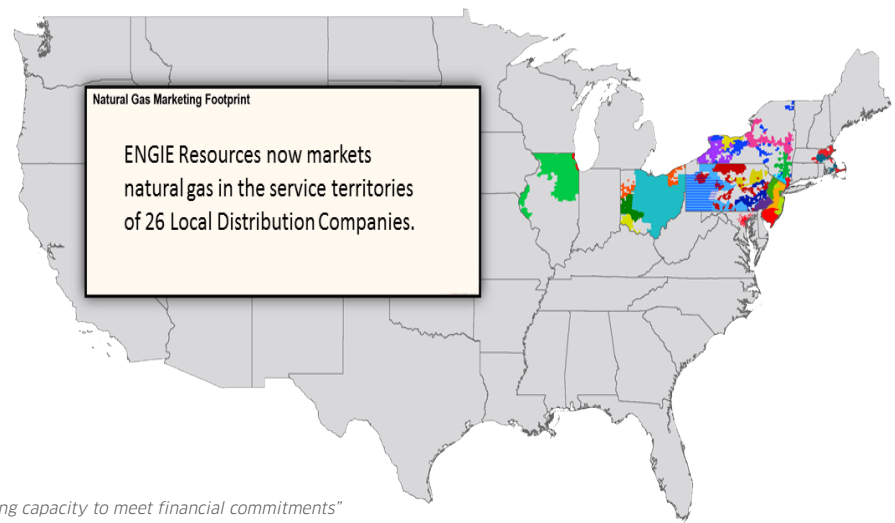
Every 6.8
minutes,
a C&I customer
switches to
ENGIE



Leading the Zero Carbon Transition

“ We want to offer customers a global approach and solution: a detailed analysis of their needs, leading to a complete overhaul of energy uses to drastically reduce consumption, replacing old equipment with smart energy-efficient equipment, supplying it with green energy. And we will finance it all at a competitive price.”

- Isabelle Kocher, CEO, ENGIE



*“A” credit ratings are the S&P definition of an organization with a “strong capacity to meet financial commitments”

If you want to learn more, call your ENGIE representative. | engieresources.com

Efficiency and Small-Scale Renewables

ENGIE is a pioneer in advancing the sustainable energy economy through ENGIE Services. There are opportunities in almost every facility to reduce energy consumption and cost. Our teams use comprehensive programs in energy efficiency, renewables, and infrastructure development to power progress that transforms the places we live, work, and play.

Energy Storage

ENGIE Energy Storage helps businesses, utilities, municipalities and schools of all sizes to use power more efficiently and sustainably. Cloud-managed solutions and an ecosystem of solar, EV charging, and energy-efficiency providers allow customers to lower their costs and carbon footprint by combining energy storage and renewables easily and economically.

Big Data Management

ENGIE combines big data with technology to reduce electricity costs through its subsidiary ENGIE Insight. Analyzing meter data, building information, and other metrics, ENGIE Insight can rapidly create energy models to identify opportunities for greater energy efficiency and demand savings. Additionally, ENGIE Insight's Utility Expense & Data Management service helps aggregate customers' utility bill processing, utility site service management, and budget/accruals across an entire organization—reducing cost, improving on-time payments, and managing risk payments, and managing risk.

ENGIE NORTH AMERICA KEY FACTS

Generating power from a portfolio in which nearly 90% produces no or very little carbon emissions, including more than 1,000 MW of renewables

Identified savings of more than \$4.1 billion for commercial, industrial, and municipal clients

Helped utility customers deliver \$15.4 billion in consumer savings over the last 12 years

Completed more than 1,000 public sector, commercial and industrial energy management projects

Deployed energy storage projects at 170 U.S. sites to help customers reduce electric bills by as much as 30% and bolster the stability of the electric grid

Managing more than 25 million square feet of buildings; active in eight airports in North America

Global Key Facts

- #1 supplier of environmental efficiency services in the world
- #1 "Multi and Water Utilities" (Dow Jones Sustainability Index)
- #1 provider of commercial energy storage (Navigant Research)
- Publicly traded on the Euronext Paris, Euronext Brussels, and Luxembourg markets under the symbol ENGI
- S&P Global Platts Energy Company of the Year (2018)
- Thomson Reuters 2018 Top 100 Energy Leaders
- +9 GW in additional renewable capacity by 2021
- \$13.5 billion investment customer solutions as a service (2019 - 2021)

