

Fast Facts



ENGIE Resources

ENGIE Resources is a part of the North America Energy Management business unit of the global group ENGIE. We offer a wide range of innovative products and services to industrial and commercial businesses—including solar, renewable energy, and demand response. Our in-house energy experts know your market and work with you to understand your business and customize products and services. Visit engieresources.com.

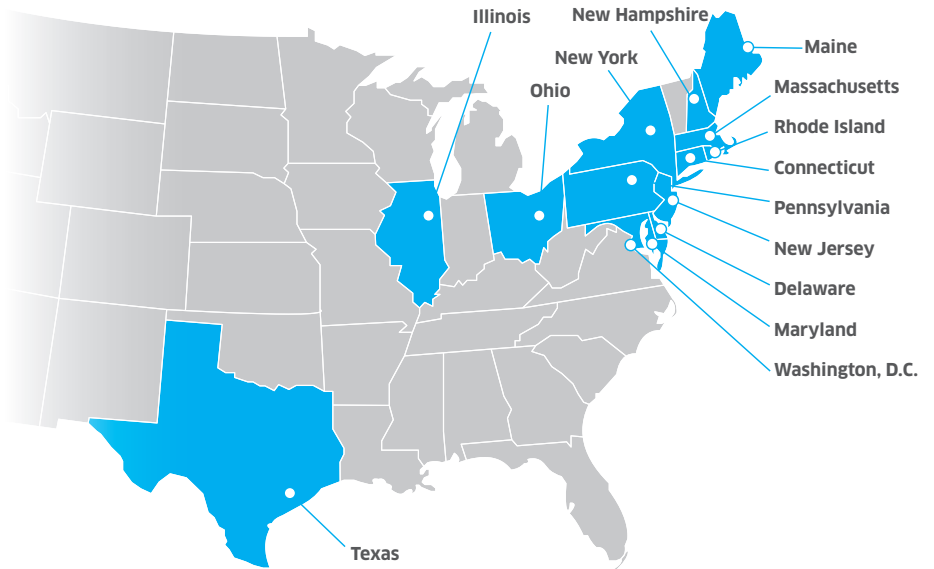
ENGIE Resources Key Facts

- Carries the financial backing of ENGIE, with an “A-” credit rating by Standard & Poor’s * and an “A2” by Moody’s
- Serves over 15,800 customers** and over 85,000 accounts
- Customer accounts represent over \$4 billion in contract value
- Offers a centralized, scalable back office that enables competitive pricing
- First retail supplier to guarantee on-time enrollment
- Recognized by customers and energy partners as a leader in quick problem resolution, execution on price quotes, and on-time, accurate billing
- Holds an NPS of 47 and a customer satisfaction score of 88%
- A commercial and industrial customer transacts with ENGIE Resources every eight seconds

A-
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& Poor’s

15,800+
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ENGIE

\$4 billion
In customer
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ENGIE in North America

ENGIE provides clean, safe, and reliable energy production and delivery, integrated energy infrastructure, and sustainability management in the United States and Canada. ENGIE’s electricity and natural gas operations in the United States include the competitive energy markets in New England, New York, Texas, and the region from northern Illinois through Ohio and the mid-Atlantic states—as well as its expansive renewables power portfolio in the Canadian Maritimes, Ontario, and through British Columbia. For more information about our North America businesses, visit engie-na.com.

**A” credit ratings are the S&P definition of an organization with a “strong capacity to meet financial commitments”
**DNV-GL. **Parent company rated by Standard & Poor’s, April 2016, and Moody’s, April 2016.

Efficiency and Small-Scale Renewables

ENGIE is a pioneer in advancing the sustainable energy economy through ENGIE Services U.S., formerly known as OpTerra Energy Services. There are opportunities in almost every facility to reduce energy consumption and cost. Our teams use comprehensive programs in energy efficiency, renewables, and infrastructure development to power progress that transforms the places we live, work, and play.

Energy Storage

Through cloud-managed energy storage solutions from ENGIE Storage, formerly known as Green Charge, ENGIE is helping businesses, municipalities, and schools of all sizes use power more efficiently and sustainably. In addition, ENGIE Storage's ecosystem of solar, EV charging, and energy-efficiency providers allows customers to amplify their cost and carbon reductions by combining energy storage and renewables easily and economically.

Big Data Management

ENGIE combines big data with technology to reduce electricity costs through its subsidiary ENGIE Insight, formerly known as Ecova. Analyzing meter data, building information, and other metrics, ENGIE Insight can rapidly create energy models to identify opportunities for greater energy efficiency and demand savings. Additionally, ENGIE Insight's Utility Expense & Data Management service helps aggregate customers' utility bill processing, utility site service management, and budget/accruals across an entire organization—reducing cost, improving on-time payments, and managing risk.

ENGIE NORTH AMERICA KEY FACTS

No. 1 LNG terminal player in the United States and among the most active LNG trucking operations in the world

Generating power from a portfolio in which nearly 90% produces no or very little carbon emissions, including nearly 1,000 MW of renewables

Identified savings of more than \$4.1 billion for commercial, industrial, and municipal clients

Helped utility customers deliver \$15.4 billion in consumer savings over the last 12 years

Completed more than 1,000 public sector and commercial and industrial energy management projects

Deployed energy storage projects at 150 U.S. sites to help customers reduce electric bills by as much as 30% and bolster the stability of the electric grid

Managing more than 25 million square feet of buildings; active in eight airports in North America

Global Key Facts

- No. 1 independent power producer in the world
- Present in nearly 70 countries
- No. 1 supplier of environmental efficiency services in the world
- Named No. 1 utility in the "Multi and Water Utilities" sector of the Dow Jones Sustainability Index World
- Publicly traded on the Euronext Paris, Euronext Brussels, and Luxembourg markets under the symbol ENGI
- Received the S&P Global Platts Energy Company of the Year (2017)
- Named one of Thomson Reuters 2017 Top 100 Energy Leaders

