



# Fast Facts

## Supply Side. Demand Side. Your Side.

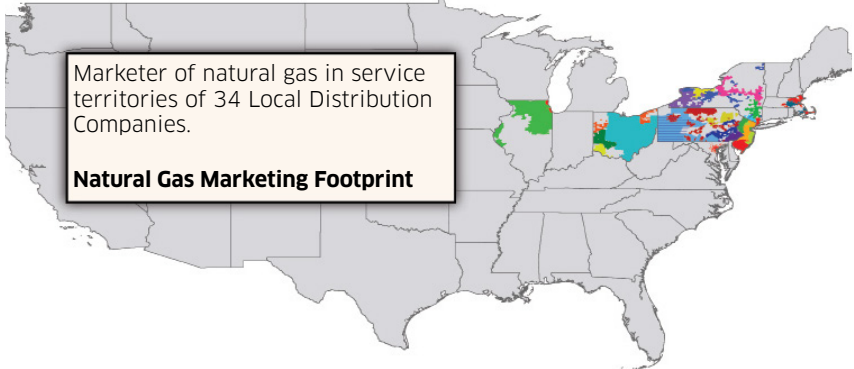
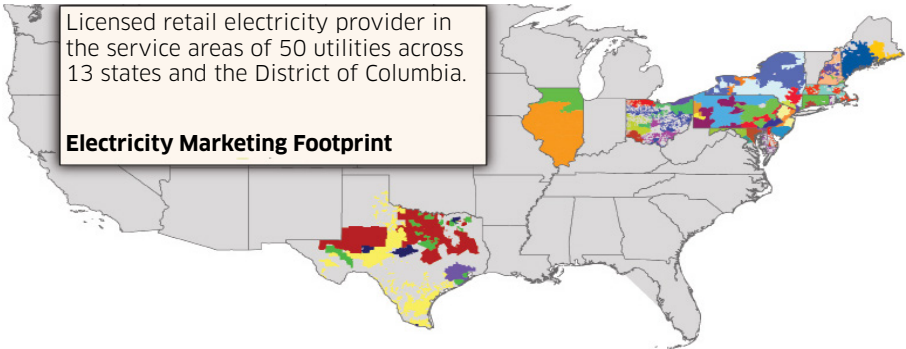
ENGIE identifies opportunities and delivers solutions across the energy value chain. We offer a wide range of innovative products and services to industrial, commercial, and institutional organizations. Our in-house energy experts know your market and appreciate your unique energy, economic, and environmental objectives.

### Key Facts

- Sales: 54.9 TWh, 57 bcf
- Centralized, scalable back office enabling competitive pricing
- Fastest growing natural gas marketer
- RECs have sequestered more than 24,052,386 metric tons of carbon.
- BBB+ Credit Rating, S&P

**40,000+**  
Customers served by  
ENGIE

**Every Hour,**  
3 C&I customers  
switch to ENGIE



### Group Financials (2022 USD)

Revenue - \$65.86 billion
EBITDA - \$10.98 billion
Current Operating Income - \$10.98 billion
Net Recurring Income - \$2.01 billion
Cash flow from operations - \$26.56 billion
Total Assets - \$255 billion

### Approaching a Carbon-Free Fleet \*

- ENGIE North America operates a near carbon-free fleet of power generation assets. This is a unique position among major energy retailers.
- Renewable generation represents 83% of our North American generation mix. The average of all other major retailers is 35%.
- Our fleet emits 2,960,424 CO2 tons per year versus an average of 27,903,879 CO2 tons respectively among other major retail competitors.

If you want to learn more, call your ENGIE representative | Visit [engieresources.com](http://engieresources.com)



## Proactive insight into controlling energy spend

ENGIE 20/20 provides insight into energy use, demand, and cost trends by benchmarking against user-defined Key Performance Indicators (KPIs) – helping identify usage and demand anomalies that allow you to take proactive action and control energy costs. ENGIE 20/20 then notifies your ENGIE account team of these anomalies so they can alert you and help determine the cause. ENGIE 20/20 provides a view of aggregated energy spend across your portfolio, or a drill-down to view account-level data for one site.

## Efficiency and Small-Scale Renewables

ENGIE is a pioneer in advancing sustainability. There are opportunities in almost every facility to reduce consumption and cost. Our teams use comprehensive programs in energy efficiency, renewables, and infrastructure development to power progress that transforms the places we live, work, and play.

## Energy Storage

ENGIE helps businesses, utilities, municipalities and schools to use power more efficiently and sustainably. Cloud-managed solutions and an ecosystem of solar, EV charging, and energy-efficiency providers allow customers to lower costs and carbon footprint by combining storage and renewables easily and economically.

## On-Bill Financing

Improve your bottom line and exceed your sustainability goals while offsetting capital investment. ENGIE designs and applies comprehensive projects that provide robust energy savings and an attractive ROI. ENGIE's on-bill funding solutions allow energy-efficiency projects to be implemented quickly and efficiently.

### Judged by a panel of experts \*

“ENGIE has reduced Scope 1 and 2 emissions by more than two-thirds over the six years to 2020, a difference of almost 100 million tonnes per year, and including a 55% reduction in the past three years, which are both outstanding within its industry.

Emissions intensity is also on a sharp downward trajectory, with acceleration in progress evident in the past three years. It has a net-zero target by 2045 covering all emissions scopes, five years earlier than many other utilities that have set net-zero goals, together with a strong interim goal, committing to reduce power generation emissions by 52% per kWh by 2030 from a 2017 base year.

The 2030 target is validated as a Science Based Target by the SBTi. The company has detailed plans to eliminate coal from its power portfolio by 2027.”



**S&P Global Platts**  
Global Energy Awards  
2021 Winner

Climate Leader: Power  
Deal of the Year: Financial

## Global Renewable Leader

- 3 GW Commissioned (2021)
- 34.4 GW Installed
- 80 GW target by 2030
- 2.1 GW Green PPAs
- 137 Distributed Solar Projects Commissioned



“The energy transition is underway at pace and presents multiple opportunities, that ENGIE is strongly positioned to capture, with our resilient asset mix and integrated business model, enabling us to deliver long-term growth, value creation and shareholder return.”

**Catherine MacGregor, CEO**

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