



Fast Facts

Supply Side. Demand Side. Your Side.

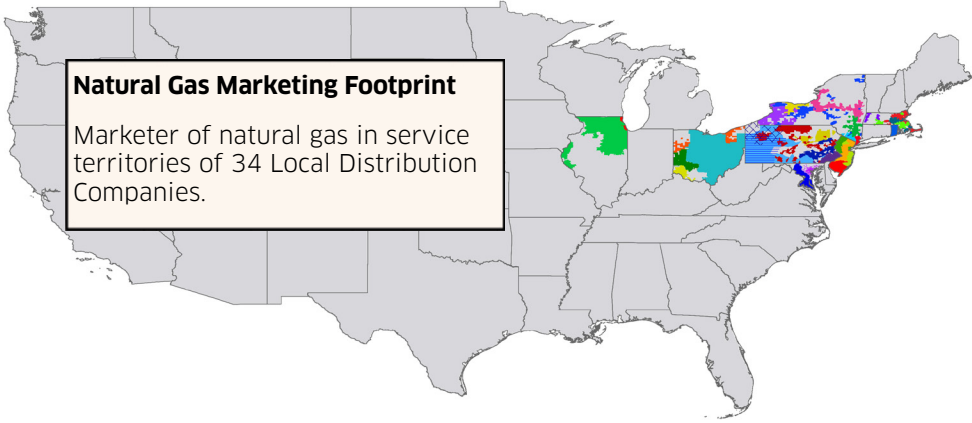
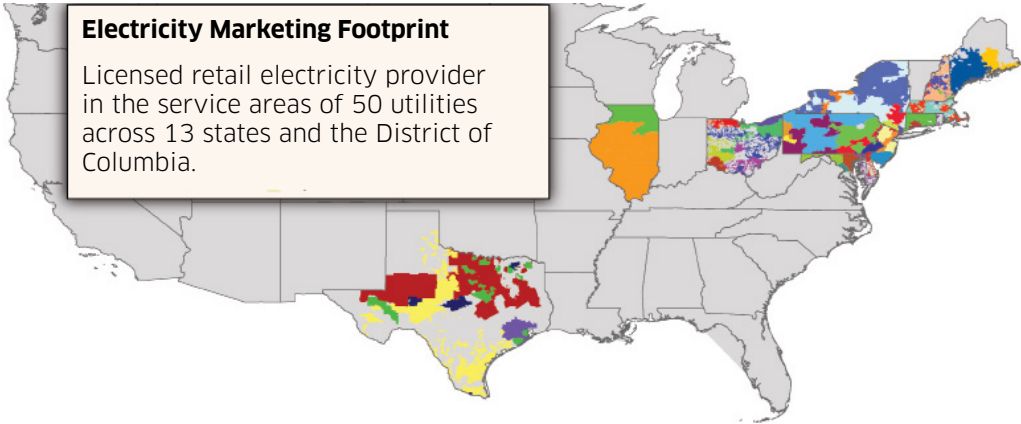
ENGIE identifies opportunities and delivers solutions across the energy value chain. We offer a wide range of innovative products and services to industrial, commercial, and institutional organizations. Our in-house energy experts know your market and appreciate your unique energy, economic, and environmental objectives.

Key Facts

- 54.9 TWh and 57 bcf in sales
- Centralized, scalable back office enabling competitive pricing
- Fastest growing natural gas marketer
- RECs have sequestered more than 24,052,386 metric tons of carbon.
- More than 11 million MWh in retail sleeved renewable PPAs

40,000+
Customers served by
ENGIE

Every Hour,
3 C&I customers
switch to ENGIE



Group Financials (2020 USD)

\$65.86 billion

Revenues

\$10.98 billion

EBITDA

\$5.43 billion

Current operating income

\$2.01 billion

Net recurring income

\$26.56 billion

Cash flow from operations

If you want to learn more, call your ENGIE representative | Visit engieresources.com



Proactive insight into controlling energy spend

ENGIE 20/20 provides insight into energy use, demand, and cost trends by benchmarking against user-defined Key Performance Indicators (KPIs) – helping identify usage and demand anomalies that allow you to take proactive action and control energy costs. ENGIE 20/20 then notifies your ENGIE account team of these anomalies so they can alert you and help determine the cause. ENGIE 20/20 provides a view of aggregated energy spend across your portfolio, or a drill-down to view account-level data for one site.

Efficiency and Small-Scale Renewables

ENGIE is a pioneer in advancing sustainability. There are opportunities in almost every facility to reduce consumption and cost. Our teams use comprehensive programs in energy efficiency, renewables, and infrastructure development to power progress that transforms the places we live, work, and play.

Energy Storage

ENGIE helps businesses, utilities, municipalities and schools to use power more efficiently and sustainably. Cloud-managed solutions and an ecosystem of solar, EV charging, and energy-efficiency providers allow customers to lower costs and carbon footprint by combining storage and renewables easily and economically.

ENGIE NORTH AMERICA KEY FACTS

ENGIE North America is accelerating growth of our renewables footprint, adding nearly 2GW of solar and wind power to our existing 1.2 GW portfolio in 2020. We will continue to pursue our commitment to sustainable energy with the goal of doubling our capacity again in 2021

48% year-over-year reduction in Scope 1 direct greenhouse gas emissions.

Deployed energy storage projects at 177 U.S. sites to help customers reduce electric bills by as much as 30% and bolster the stability of the electric grid

Efficiency contracts demonstrated a 42,658 MWh reduction, corresponding to over 25,000 metric tons of CO₂ equivalent.

More than 60 renewable energy construction projects and 3,000 construction jobs across the U.S.

2.7 million MT CO₂e avoided emissions from wind assets and 507k MT CO₂e avoided emissions from solar assets in 2020.

NOTE: In Connecticut, suppliers may not market products as "renewable energy" unless the offer is supported by an ownership in or a PPA for a renewable resource used to serve the contract. RECs may originate only from ISO-NE, New York ISO, or PJM control areas and RECs may originate only from sources designed as Class 1.

Global Key Facts

- #1 "Multi and Water Utilities" (Dow Jones)
- #1 Provider of Commercial Energy Storage (Navigant Research)
- Best Overall Energy Dealer (Energy Risk 2020 Rankings)
- S&P BBB+ Credit Rating
- S&P Global Platts Energy Awards of Excellence for Energy Company of the year (2020)



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