

# Natural Gas | Custom Product Structures



Competitive Prices. Exceptional Customer Service.

With competitive pricing and an unrivaled commitment to customer service, ENGIE Resources offers a range of custom natural gas product structures to both transport and utility choice program commercial and industrial customers. Leverage our cross-commodity expertise in gas and power.

## Customize the Right Solution for Your Business

All products tailored with or without pass-through of transportation charges.



### Fixed

The predictability of a set unit price

### Index

Unit price tied to a published market index that can fluctuate

### Variable

Unit price can fluctuate but is not tied to a published market index

### Hybrid

Combination of fixed, index, and variable rates

## Product Availability

Firm and interruptible delivery options are available in a number of competitive markets. Monthly and daily balancing options are also offered, depending on the utility. Single utility consolidated billing is available as well as dual billing where required in certain markets and for customers who meet daily volume requirements.

*Bandwidth is 25% standard for firm pricing and 10% for interruptible pricing.*

Utility	State	Firm Delivery		Interruptible Delivery
		Monthly Balancing	Daily Balancing	
Central Hudson	New York	✓	✓	✓
Con Ed	New York	✓		✓
National Fuel	New York	✓	✓	✓
National Grid NY	New York	✓		✓
National Grid Long Island	New York	✓		✓
National Grid Upstate NY	New York	✓		
NYSEG	New York	✓		
Orange & Rockland	New York	✓		✓
RG&E	New York	✓		
Elizabethtown	New Jersey	✓		
New Jersey Natural Gas	New Jersey	✓		✓
PSEG	New Jersey	✓		✓
South Jersey Gas	New Jersey	✓		✓
BG&E	Maryland	✓	✓	✓
WGL	Maryland	✓		✓
Peoples Gas Illinois (SC4 and SC5)	Illinois	✓		✓
PECO	Pennsylvania	✓	✓	✓
PNG/CPG	Pennsylvania	✓		
UGI	Pennsylvania	✓	✓	✓
Columbia Gas of Ohio	Ohio	✓		✓
Duke Energy	Ohio	✓		✓
Dominion Energy	Ohio	✓		✓
Boston Gas	Massachusetts	✓		
Colonial Gas	Massachusetts	✓		
Essex Gas	Massachusetts	✓		



# Simplify Your Supply Chain with Commodity Aggregation



As natural gas and electricity supply has become more commoditized, a limit has emerged in the hard-dollar savings that can be realized through competitive pricing alone. However, commodity aggregation or supplier consolidation could offer a path to deliver further economic value—while simplifying your supply chain.

## Reduced Purchased Costs

Buying power increases when the number of suppliers is reduced—and so does the supplier’s ability to become a strategic partner on critical business initiatives, including sustainability, risk mitigation, localization, and innovation.

## Reduced Procurement and Supplier Management Costs

Fewer suppliers mean lower interaction costs. A recent independent, third-party study\* supports that statement, demonstrating increased ease in automating interactions. This frees up staff and generally results in a total steady-state cost for purchase that is 64% lower than organizations with several suppliers.

## Reduced Noncompliance

The study\* also illustrated that companies can yield 1% to 2% savings in spend when they engage with and actively manage fewer suppliers who have capable processes and systems. It also simplifies the complexities of monitoring regulatory requirements.

*\*The Hackett Group*

*ENGIE Resources acquired Plymouth Rock Energy in 2018. The transaction received approval from the Federal Energy Regulatory Commission and became effective December 19, 2018. Plymouth Rock Energy is currently operating as “Plymouth Rock Energy, an ENGIE company.”*

Ready to get started? Talk to your ENGIE representative or visit [engieresources.com](http://engieresources.com).

## ENGIE North America At a Glance

# 6,000

employees engaged in the Energy Revolution.



### Business

Renewables

Electricity & Natural Gas

Energy Services

Generation

Wholesale Marketing



### Residential

Electricity & Natural Gas



### Public Sector

Energy Services

Generation