

# Corporate (Virtual) Power Purchase Agreements

## Energy Contract Value with Sustainability Impact

Corporate power purchase agreements (PPA/VPPA) are long-term, off-site solar or wind solutions. These flexible instruments are aligned to sustainability strategies and customized to specific goals and objectives.

Financing can range from outright ownership of the renewable assets to partnership equity. Renewable energy certificates can be directly tied to the project or managed through the Green-e® certification program for cost-optimization to mitigate regulatory premiums in non-ERCOT markets.

Contract structures can be fixed or escalated over the duration of the agreement, and other project options, such as size and location, can be maximized to meet customer requirements.

### WHAT is a PPA?

In states that permit direct retail access, PPAs allow renewable power to be physically delivered to the buyer in agreements that facilitate the development of renewable energy generation within the same grid region as the customer.

### WHAT is a vPPA?

Appealing to buyers seeking a renewable supply for multiple sites, VPPAs are financially-settled arrangements that enable the development of new renewable generation without requiring the customer to be located in the same grid region as the project.

### WHO can benefit?

- Customers with long term energy requirements looking for price certainty
- Regulated or deregulated markets
- Organizations with carbon neutral objectives

### WHY consider PPA?

- Strong energy contract value with low MWh prices over 15- to 20-year terms
- Significant sustainability impact, developing renewable assets that would not otherwise exist
- Additionality, supporting the construction of new clean energy facilities
- Strong economic impact and job creation potential

### PPA at a glance

#### Additionality



#### Locality / Proximity



#### Technology Type Flexibility



#### Sustainability Impact



#### Renewable Asset Referencing



#### Contract Term Flexibility



#### Contracting Time



#### Price Risk



#### Volume Risk



#### Budget Certainty



#### Contracting Simplicity



#### Developer Credit Risk



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# Are You Creating the Economic Value You Need to Invest in Renewable Energy?

Moving away from strategies that manage price risk alone and toward solutions that optimize both price and quantity consumed enables customers to create sustainable and economic value. With ENGIE's Formula Forward, you can free cash flow to support sustainable initiatives while strengthening environmental responsibility, improving efficiency, and better managing risks.

## Unlock More Opportunity with ENGIE's Formula Forward.



NOTE: In Connecticut, suppliers may not market products as "renewable energy" unless the offer is supported by an ownership in or a PPA for a renewable resource used to serve the contract. RECs may originate only from ISO-NE, New York ISO, or PJM control areas and RECs may originate only from sources designed as Class 1.

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