

## PRESS RELEASE

### **GDF SUEZ Energy Resources NA, Inc.**

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### **KARTHIK RAJAN, REGIONAL VP OF GDF SUEZ ENERGY RESOURCES, TO SPEAK AT 66<sup>th</sup> ANNUAL SOUTHWEST SUPPLY MANAGEMENT CONFERENCE**

HOUSTON, October, 23, 2012 – Karthik Rajan, Regional Vice President of Sales-ERCOT for GDF SUEZ Energy Resources, will speak at the 66<sup>th</sup> annual Southwest Supply Management Conference October 25-26 at the San Luis Resort in Galveston, Texas.

Rajan will present at two sessions on the first day of the conference, hosted by the Southwest Forum of the Institute for Supply Management. On Oct. 25, “What You Don’t Know Can Cost You: How to Take Control of Your Energy Procurement Strategy,” begins at 9:45 a.m. Rajan’s second session, “The Fine Print: How a Better Understanding of Energy Contracts Can Save Money and Reduce Risk,” begins at 1:15 p.m.

“Understanding the differences between the various electricity buying opportunities and products is essential for making the best procurement decision for your company and managing your company’s risks,” explained Rajan.

Rajan is experienced in commodity risk management and how changes in fuel prices affect ERCOT commercial and industrial retail electricity buyers. Since joining GDF SUEZ in 2002, he has led a broad range of projects covering North American business operations in wholesale and retail electric power, gas, liquefied natural gas, merchant assets, renewables, and commodity trading.

The Southwest Forum of the Institute for Supply Management is comprised of more than 4,300 public- and private-sector professionals and covers the six states of Texas, Kansas, Louisiana, New Mexico, Nevada, and Oklahoma. Its 66<sup>th</sup> annual Southwest Supply Management Conference will include sessions on a range of topics, from networking and sourcing to risk management and supplier relationships. For more information on the conference, visit: <http://ismswscf.org/>.

### **About GDF SUEZ Energy Resources NA**

GDF SUEZ Energy Resources NA is one of the largest non-residential retail electricity suppliers in the U.S. and currently serves commercial, industrial and institutional customers in 12 markets: Delaware, Texas, Massachusetts, Maine, Maryland, New York, New Jersey, Pennsylvania, Illinois, Connecticut, Ohio, and Washington, D.C. The company serves over 80,000 accounts for customers having a peak demand ranging from 50 KW to more than 200 MW, with an estimated peak load totaling nearly 10,000 MW. The company offers electricity service to small business customers under the brand Think Energy™.

For more about GDF SUEZ Energy Resources, visit [www.gdfsuezenergyresources.com](http://www.gdfsuezenergyresources.com) or call 1-866-999-8374. Follow GDF SUEZ Energy Resources on [LinkedIn](#), Twitter: [@GDFSUEZEnergy](#) and [Facebook](#). GDF SUEZ Energy Resources is part of GDF SUEZ Energy North America, which manages a range of energy businesses in the U.S., Mexico, and Canada, including electricity generation and cogeneration, natural gas and liquefied natural gas (LNG) distribution and sales, asset-based trading and origination, and retail energy sales and related services to commercial and industrial customers. GDF SUEZ Energy North America is a part of the international energy group GDF SUEZ. For more information, please visit [www.iprplcgdfsuez.com](http://www.iprplcgdfsuez.com) and [www.gdfsuez.com](http://www.gdfsuez.com).